

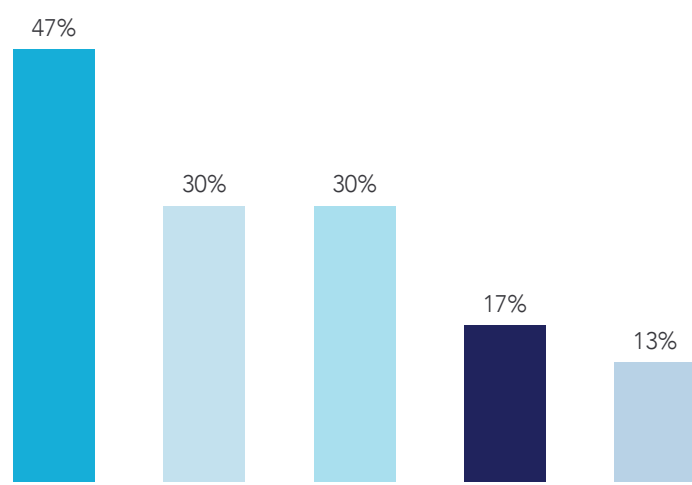
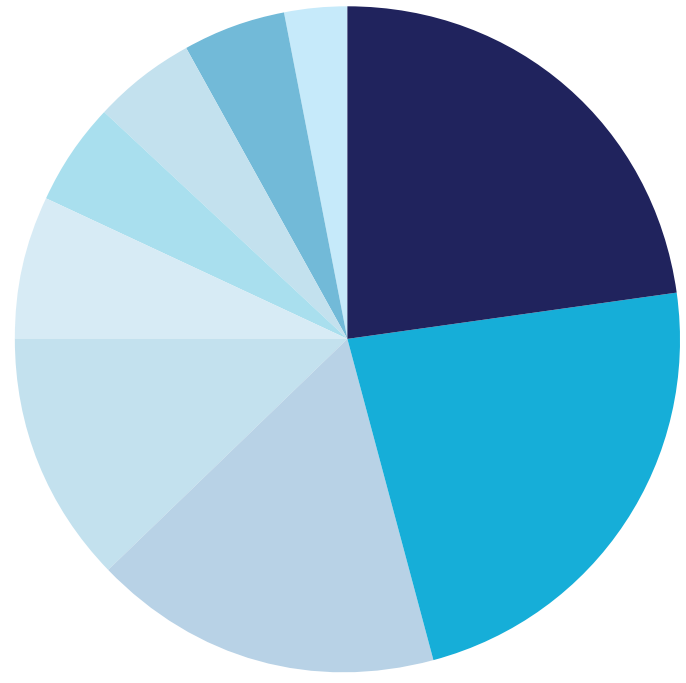
# CMMS: The solution for your success



Making the leap to a computerized maintenance management system (CMMS) can be daunting, but we don't want it to be. So, we interviewed all of our customers to figure out what paved their way for maintenance management success. Here's what we found out!

**Facilities leaders experience problems each and every day, but these are the most common ones.**

- Lack of funding 23%
- Staffing issues 23%
- Aging buildings and equipment 17%
- Lack of time 12%
- Deferred maintenance 7%
- Scheduling events 5%
- High utility costs 5%
- Safety/security issues 5%
- Inventory management 3%



**Before FMX, our customers were trying to solve the above problems with a variety of methods.**

- Another CMMS Solution 47%
- Phone & email 30%
- Homegrown system 30%
- Spreadsheets 17%
- No system 13%

Organizations have certain requirements when searching for a solution to solve their problems. Our customers knew the solution needed to have the following attributes.

**87%**  
Easy-to-use

**70%**  
Feature rich

**60%**  
Customer support

**57%**  
Value for money

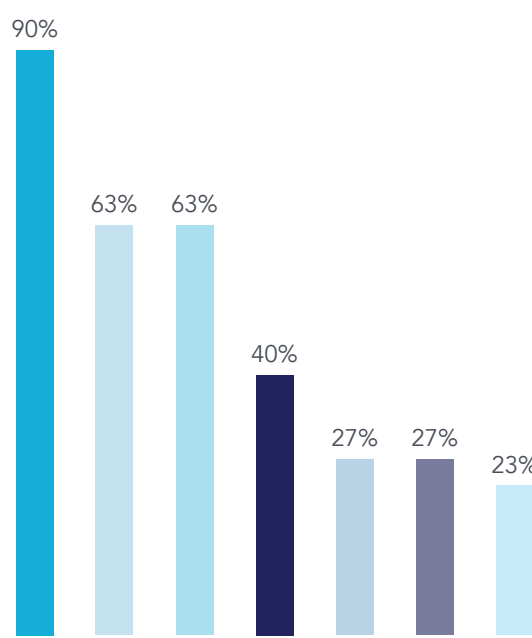
**57%**  
Easy to implement

**27%**  
Reporting functionality

A CMMS enables organizations to manage their complex processes.

**What our customers are doing with FMX.**

- Work order management 90%
- Event scheduling 63%
- Preventive maintenance Initiatives 63%
- Report on facility maintenance and activities 40%
- Asset & inventory management 27%
- IT ticketing 27%
- Streamline processes 23%



**At the end of the day, a CMMS can take your team to new levels of success.**

**30%**  
increase in store number without additional staff

**67%**  
reduction in work order resolution time

**50%**  
reduction in TCO

**\$30,000**  
saved annually

**50%**  
reduction in workload

**67%**  
reduction in downtime