



## FMX Case Study

# Non-profit organization saves \$40,000 a year with FMX

Founded in 1974 to fill the need for vital social services in The Bronx, VIP Community Services plays a key role in sustaining life in the community. VIP offers integrated medical, behavioral health, housing, and wrap-around services to improve the health and well being of the Bronx and surrounding communities.

## Challenges

Before FMX, VIP Community Services was using another CMMS that wasn't solving all of their pain points. It was too cumbersome for staff to input work orders, which led to a decrease in request submissions. So, in order to get the staff to use the system effectively, many training sessions were required. In addition, there was no way to create unique user types for every team, so each department had to go through all of the requests to find the ones applicable to them. These limitations created a great need for a new solution, so they began searching.

## Solutions

VIP Community Services ultimately chose FMX because it was capable of meeting the needs of all departments. This created better communication throughout the company and allowed everyone to work out of one central system. They are also able to configure the site to meet the needs of their unique organization. This has enabled them to route tickets to the appropriate staff member based on request type and priority level. The clean, easy-to-use interface is extremely intuitive for staff to



## About The Company

Non-profit organization in the Bronx that offers medical, behavioral health, housing, and wrap-around services. Their goal is to sustain life in the community.

## Challenges

- Cumbersome system
- Too many training sessions
- Unable to fulfill their specific needs

## Solution

- Easy-to-use and intuitive system
- Justify additional staff and funding
- Configured to meet the needs of their organization
- Adoption from everyone in the organization

## Results

- Savings of \$40,000/year
- Work order response time reduced by 90%
- Overdue work requests decreased by 88%



\$40K

Annual Savings

90%

Decrease In Work Order  
Resolution Time

88%

Decrease In Overdue  
Requests

use - in fact, over half of their staff was able to submit a work order without any prior training or instructions. When getting their site set up, VIP was extremely satisfied with the 2 day single-sign on setup compared to the 5 month setup with their last CMMS.

## Results & Benefits

Creating a one-stop shop for all of their operational procedures has greatly improved VIP's successes. For one, they are saving \$40,000 a year by allocating the Administrative Assistant's job duties to other areas. They have reduced their work order resolution time from 2-3 weeks to only 2 days, and seen a decrease in overdue requests by 88%.

"There was no doubt that FMX was exactly what we needed. More staff are submitting work orders than we've ever had with any other system, and that is because FMX is so easy to use. Both staff and technicians can keep track of when the requests are submitted and receive notifications whenever that request is updated."

**Jimmy Liranzo, IT Director**

## Moving Forward

VIP hopes to continue to see such great results from using the system. Their intent is to gradually use the reports and dashboards more and more to gain insights into their efforts as a team. They look forward to growing with the FMX team and managing their facilities with ease.