

# Englewood Construction, Inc. Success Story

## Project Management Arm of Large Construction Company Realizes Time and Cost Savings with FMX



I found a web site that compared several different project management systems and I narrowed it down from 10 to three. We had those three come in for a demonstration, and FMX was the clear winner, hands down.

- COREY ACHINO,  
PROJECT MANAGER/  
FACILITIES MANAGEMENT

### COMPANY OVERVIEW:

ENGLEWOOD CONSTRUCTION, Inc. is a commercial general contractor specializing in retail, restaurant, shopping center and office/industrial projects. The Facilities Management division grew out of client requests for Englewood to manage equipment and systems, and oversee repair costs after buildings were constructed. What started out as a simple request turned into a very viable part of Englewood Construction.

### CHALLENGES BEFORE FMX:

- The project management system in place was geared toward new construction and did not adapt well to the needs of property management.
- As project management grew to be a viable part of the company, a system that would track and monitor repairs and maintenance schedules was needed.

### FMX BENEFITS:

- **Extremely simple to install** and up and running within minutes.
- **No learning curve;** clients find it much easier to use than the previous system and began turning in service tickets almost immediately.
- **Easy to follow** the course of requests through update emails, Englewood handles all the heavy lifting, the client gets on with running the business.
- **Customizable,** as we outsource the work, oversee the process and invoice the client for third-party repairs and maintenance.

### RESULTS WITH FMX:

- **Time savings is approximately 50 percent;** we have taken on 30% more stores but have had to hire no additional staff.
- **Turnaround time reduced,** usually runs approximately four hours.



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